

Message Text

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ORIGIN ARA-14

INFO OCT-01 ISO-00 EB-08 COME-00 AID-05 CIAE-00 FRB-03
INR-10 NSAE-00 ICA-11 TRSE-00 XMB-02 OPIC-03
SP-02 LAB-04 SIL-01 OMB-01 DOE-15 SOE-02 /082 R

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-----096385 041359Z /46
R 032149Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY MEXICO

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E.O. 11652: N/A

TAGS: BTRA, MX

SUBJECT: VISIT OF CHAIRMAN OF GENERAL ELECTRIC

1. THOMAS P. CROWLEY, GOVERNMENT RELATIONS REPRESENTATIVE OF GENERAL ELECTRIC CO., INFORMED THE DEPARTMENT THAT GE CHAIRMAN, REGINALD JONES HAS TENTATIVE APPOINTMENT WITH PRESIDENT LOPEZ PORTILLO APRIL 10 OR 11. CROWLEY, DID NOT KNOW WHETHER APPOINTMENT HAD BEEN ARRANGED THROUGH THE U.S. EMBASSY OR THROUGH GE SUBSIDIARY IN MEXICO.

2. CROWLEY SAID GE IS SOMEWHAT CONCERNED ABOUT THE POSSIBILITY OF LOSING ITS 70 MILLION DOLLAR LOW BID FOR CONSTRUCTION OF GAS PUMP TURBINES FOR PIPELINE TO JAPANESE OR OTHER COUNTRIES WILLING TO PROVIDE FINANCING. CROWLEY SAID HE WAS REFERRING TO THE WITHHOLDING OF EXIMBANK FINANCING PENDING THE OUTCOME OF THE GAS PRICE ISSUE. HE STRESSED THE FACT THAT OTHER FOREIGN BIDDERS RECEIVE
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CONSIDERABLE HELP FROM THEIR GOVERNMENTS THROUGH THEIR EMBASSIES.

3. GE IS ALSO CONSIDERING THE POSSIBILITY OF ENTERING A JOINT VENTURE WITH A MEXICAN LICENSEE TO MANUFACTURE STEAM TURBINES.

4. ALTHOUGH CROWLEY DID NOT KNOW WHETHER JONES INTENDS TO DISCUSS MATTER AT THE EMBASSY, HE SAID HE HAD BEEN REQUESTED BY THE GE HOME OFFICE TO OBTAIN A BIOGRAPHY OF AMBASSADOR LUCEY.

5. FYI: SITUATION ON PROPOSED NATURAL GAS DEAL HAS NOT CHANGED SINCE JANUARY. AS YOU KNOW, U.S. NATURAL GAS LEGISLATION NOT YET PASSED, AND DISCUSSIONS BETWEEN U.S. AND MEXICAN OFFICIALS CONCERNED HAVE NOT YET BEEN RENEWED.
END FYI: VANCE

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Message Attributes

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Draft Date: 03 apr 1978
Decaption Date: 01 jan 1960
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
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Disposition History: n/a
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Legacy Key: link1978/newtext/t19780498/aaaadfpo.tel
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Previous Handling Restrictions: n/a
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Subject: VISIT OF CHAIRMAN OF GENERAL ELECTRIC
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